

Minutes of the orientation workshop against EOI 5.0 Dated 07.03.19

PSDM conducted an orientation workshop for prospective participants of EOI 5.0 for empanelment of training partners in Punjab on 07.03.19. Main purpose of this conference was to address the queries of the prospective bidders related to various conditions / annexures of EOI 5.0. This workshop was conducted in two sessions; at 10:30 AM for category A and at 2:30 PM for category B Participants. In total twenty agencies participated in the orientation workshop. Following officials from the PSDM participated in this workshop:-

S no.	Name	Designation
1.	Ms. Vaishali Bhateja	Project Coordinator (Program)
2.	Mr. Manish Bijalwan	Manager - SPMU
3.	Mr. Fateh Singh	Mission Manager
4.	Ms. Swati Thakur	Mission Manager

Consolidated List of Queries along with their clarifications is appended below (Common queries of different agencies have been clubbed in a single question): -

Query 1. Whether captive placement is allowed if an Industry becomes a training partner with PSDM?

Response: There is no restriction on captive placement if the Industry can follow the documentation required as per definition of placement in various skill development schemes.

Query 2. Can a joint venture participate in the EOI 5.0?

Response: Joint ventures are not allowed to participate in this EOI. Only one organization need to apply and documentation of that organization shall be considered for evaluation.

Query 3. If a society is running a college and this college has implemented a skill development scheme in the past, whether this society will be classified as category A ?

Response: Yes, provided the date of work order for that scheme is before 01.08.18 as mentioned in the EOI document.

Query 4. Whether an institution offering diploma and engineering course qualifies under category A?

Response: No, if the institution is only running diploma or engineering courses, that institution will fall under B category. Please refer to definition of category A as mentioned in the EOI 5.0 document.

Query 5. Can a Training Partner open a new training centre after empanelment?

Response: Yes, but after the approval of PSDM.

Query 6. If an agency is already working as TP in central component of PMKVY. Can they use the same training centre for state component of PSDM if they are empanelled?

Response: As per Office Memorandum amendments email dated 05.03.2019, MSDE has allowed TCs to undertake training in both CSCM, CSSM component, any other skill training schemes and any state skill scheme subject to available capacity in the centre and PMKVY guidelines. However, the target allocation under the state component will continue to be the prerogative of the state basis its target allocation strategy/methodology.

Query 7. What if an organization is new and not having any financials?

Response: Apart from the financials, there are other evaluation criteria also in which a new organization can score, so the EOI does not restrict a new organization to apply.

Query 8. If an agency is having a training centre outside Punjab, Can they train youth of Punjab there?

Response: As such there is no restriction if candidates are willing to relocate. But practically it has been the case that candidates prefer to get training and placement in nearby areas of their home town.

Query 9. Apart from the youth of Punjab; can the agencies train youth of other states also?

Response: No, only youth of Punjab can be trained in Govt. skill development schemes.

Query 10. Old training centres are having infrastructure of certain job roles; are they expected to change the infrastructure as per job roles prescribed by the PSDM?

Response: PSDM will allocate job roles as per employability potential and district wise skill gap study reports. So after the empanelment, PSDM and Training Partner will engage in one to one discussions to arrive at a job role.

Query 11. Query: An Agency is having trainers working in other states and they are certified. Can these trainers be used for skill development project in Punjab?

Response: Yes, provided these trainers are comfortable with the Punjabi language - as training material to be provided to candidates should be bilingual.

Query 12. Is it mandatory to provide past training and placement experience on the letter head of Project Approval Agency for category "A" agencies?

Response: Yes, it is mandatory. No other format will be accepted for evaluation.

Query 13. Employability potential Annexure for category A & B need to be supported by requisite information on the letterhead of the individual industry. Is this mandatory as industries are reluctant to giving information on letterhead?

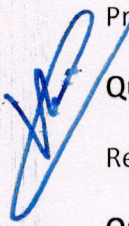
Response: Yes, it is mandatory to get the information on letterhead of the industry which is being surveyed by the applicant agency.

Query 14. Whether payment norms of the different schemes are same?

Response: No, each scheme has its unique payment features and, in some cases, PSDM has also issued guidelines related to release of payments. DDU- GKY scheme follows a project cost-based payment system whereas PMKVY and NULM follow batch wise payment system. Payment of DDU GKY scheme is processed at PSDM head office whereas payments for PMKVY and NULM schemes are processed at District level.

Query 15. Are there any specific projects in traditional job roles like Phulkari with PSDM?

Response: Yes, PSDM is having a special project from Punjab Heritage and Tourism Promotion Board which deals in such job roles like Phulkari, Punjabi Jutti etc.

 **Query 16. Is it mandatory to have hostels for applying for this EOI?**

Response: No, it is not mandatory.

Query 17. With how many job roles can an agency start training?

Response: Number of Job roles and targets shall be decided by mutual discussions between the Training Partner and PSDM post empanelment.

Query 18. Can a single agency apply under both category A and B

Response: No, it is not allowed.

Query 19. Can self employment can be shown as placement?

Response: Each scheme has defined criteria for wage employment and self employment, so self employment is allowed up to extent mentioned in scheme guidelines as issued by PSDM from time to time.

Query 20. Can a training partner opt for Recognition of prior learning (RPL) scheme?

Response: Once empanelled, selection of the scheme shall be based on capability of the training partner and requirement of the PSDM.

Query 21. Can turnover of two sister concern agencies can be clubbed to mention total turnover?

Response: No, turnover of Single firm which is applying for a particular category to be considered for evaluation.

Query 22. What is the mode of submission of tender document?

Response: This tender can be submitted in offline mode via post, courier or by hand up to 22nd March 2019 (4 PM).

Query 23. An Agency is having experience of working as training centre along with a Training Partner; will this agency be qualified to apply as category A agency?

Response: No, this agency should apply under category B as mentioned in the EOI document.

Query 24. Industry Linkages Annexure for category A and B need to be taken on the letterhead of the individual industry. Is this mandatory as industries are reluctant to giving information on letterhead?

Response: Yes, it is mandatory - as it is a base document for Employability Potential Annexure.

Query 25. An Agency is having 9-10 training centres in Punjab. Will there be separate targets for each centre?

Response: No, Total Target to be given by PSDM keeping Training partner as a unit. This target number would be as per prescribed criteria of the PSDM from time to time. Further bifurcation of this target number for different districts and job roles can be given after mutual discussions with the Training Partner.

Query 26. In evaluation criterion of first round, PSDM has given different heads along with total marks of that criterion. Can PSDM provide the weightage of different heads of each criterion?

Response: The EOI 5.0 has been approved by competent authority and maximum information which can be provided at this stage has been given in the EOI document.